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| Emily Johnson | | |
| Summary  Results-oriented Senior Personal Banker with over 10 years of experience in financial services. Expert in driving revenue growth and enhancing customer loyalty through strategic financial planning and exceptional service delivery.  Work Experience  **Senior Personal Banker Apr 2018 – Present**  JKL Bank Los Angeles, CA   * Led a team of 5 personal bankers, achieving a 40% increase in client acquisition and retention rates. * Developed and implemented financial strategies that resulted in a 25% growth in portfolio revenues year-over-year.   **Personal Banker Jan 2013 – Mar 2018**  MNO Financial Group Los Angeles, CA   * Cultivated strong relationships with high-net-worth clients, increasing investment product sales by 35%. * Trained and mentored junior bankers, enhancing team performance and service quality.   Education Master of Business Administration Jan 2012 *University of Southern California**Los Angeles, CA*  certifications   * Certified Financial Planner (CFP) – CFP Board – 2015 | Contact  (345) 678-9012  emily.johnson@example.com  Los Angeles, CA 90001  Skills  Strategic Planning  Team Leadership  Client Acquisition  Financial Planning  Data Analysis  Regulatory Compliance  Training and Development  Market Research |