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| John Smith |
| SummaryDedicated Personal Banker with over 5 years of experience in fostering strong client relationships and meeting financial needs. Proven ability to drive sales and improve customer satisfaction through tailored banking solutions.Work Experience**Personal Banker Mar 2021 – Present**DEF Bank Dallas, TX* Increased account openings by 20% through effective relationship building and personalized banking solutions.
* Achieved quarterly sales targets consistently by cross-selling financial products to existing clients.

**Banking Associate Jan 2018 – Feb 2021**GHI Financial Dallas, TX* Managed a portfolio of over 200 client accounts, providing tailored financial advice and exceeding client satisfaction metrics.
* Conducted financial assessments to determine client needs, resulting in a 30% increase in service adoption.

EducationBachelor of Business Administration Jan 2017*University of Texas at Dallas**Richardson, TX*certifications* Certified Personal Banker – American Bankers Association – 2020
 | Contact(234) 567-8901john.smith@example.comDallas, TX 75201SkillsRelationship ManagementSales StrategyFinancial AnalysisCredit AssessmentRisk ManagementCross-SellingCustomer RetentionRegulatory Compliance |