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| Michael Johnson |
| SummaryDynamic and experienced Senior Loan Officer with over 10 years of expertise in mortgage lending and risk management. Renowned for building strategic partnerships and driving high-volume loan production.Work Experience**Senior Loan Officer Feb 2018 – Present**JKL Lending Solutions Los Angeles, CA* Led a team of 10 loan officers, achieving a 25% increase in annual loan volume through effective training and mentoring.
* Negotiated complex loan terms with high-net-worth clients, resulting in an increase of $50M in portfolio growth.

**Loan Officer Jul 2012 – Jan 2018**MNO Capital Los Angeles, CA* Originated and closed over $100M in residential loans, consistently ranking in the top 5% of loan officers in the region.
* Developed comprehensive marketing strategies that enhanced brand visibility and attracted new clients.

EducationMaster of Business Administration Jan 2012*University of Southern California**Los Angeles, CA*certifications* NMLS License – Nationwide Mortgage Licensing System – 2012
* Certified Mortgage Consultant (CMC) – Mortgage Bankers Association – 2015
 | Contact(345) 678-9012michaeljohnson@example.comLos Angeles, CA 90001SkillsLeadershipMarket AnalysisFinancial Risk AssessmentTeam DevelopmentSales ManagementClient RelationsCompliance ExpertiseStrategic PlanningLoan Structuring |