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| Michael Johnson | | |
| Summary  Dynamic and experienced Senior Loan Officer with over 10 years of expertise in mortgage lending and risk management. Renowned for building strategic partnerships and driving high-volume loan production.  Work Experience  **Senior Loan Officer Feb 2018 – Present**  JKL Lending Solutions Los Angeles, CA   * Led a team of 10 loan officers, achieving a 25% increase in annual loan volume through effective training and mentoring. * Negotiated complex loan terms with high-net-worth clients, resulting in an increase of $50M in portfolio growth.   **Loan Officer Jul 2012 – Jan 2018**  MNO Capital Los Angeles, CA   * Originated and closed over $100M in residential loans, consistently ranking in the top 5% of loan officers in the region. * Developed comprehensive marketing strategies that enhanced brand visibility and attracted new clients.   Education Master of Business Administration Jan 2012 *University of Southern California**Los Angeles, CA*  certifications   * NMLS License – Nationwide Mortgage Licensing System – 2012 * Certified Mortgage Consultant (CMC) – Mortgage Bankers Association – 2015 | Contact  (345) 678-9012  michaeljohnson@example.com  Los Angeles, CA 90001  Skills  Leadership  Market Analysis  Financial Risk Assessment  Team Development  Sales Management  Client Relations  Compliance Expertise  Strategic Planning  Loan Structuring |