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| Jane Smith |
| SummaryResults-driven Loan Officer with over 5 years of experience in residential and commercial lending. Proven track record of exceeding sales targets and building strong client relationships.Work Experience**Loan Officer Jan 2021 – Present**DEF Mortgage Company Chicago, IL* Successfully processed and closed over 150 loan applications with a 90% approval rate.
* Developed strong relationships with real estate agents, resulting in a 30% increase in referral business.

**Loan Analyst Jun 2017 – Dec 2020**GHI Bank Chicago, IL* Conducted thorough credit evaluations and risk assessments on loan applicants.
* Collaborated with underwriters to streamline loan approval processes, reducing turnaround time by 20%.

EducationBachelor of Arts: Business Administration May 2017*DePaul University**Chicago, IL*certifications* NMLS License – Nationwide Mortgage Licensing System – 2018
 | Contact(234) 567-8901janesmith@example.comChicago, IL 60601SkillsLoan OriginationCredit AnalysisRegulatory ComplianceCustomer Relationship ManagementSales StrategiesProblem SolvingNegotiationFinancial DocumentationData Analysis |