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| Jane Smith |
| SummaryResults-driven insurance agent with over 5 years of experience in providing clients with tailored insurance solutions. Proven track record of increasing customer retention and sales through exceptional service and product knowledge.Work Experience**Insurance Agent Sep 2022 – Present**ABC Insurance San Francisco, CA* Achieved 30% increase in sales by implementing targeted marketing strategies.
* Developed personalized insurance plans for over 100 clients, leading to a 25% rise in customer retention.

**Insurance Sales Associate Jun 2018 – Aug 2022**XYZ Insurance San Francisco, CA* Exceeded sales targets by 40% through effective lead generation and follow-up.
* Facilitated claims processing and provided timely updates to clients, improving client trust.

EducationBachelor of Science: Finance Jan 2018*San Francisco State University**San Francisco, CA*certifications* Licensed Insurance Agent – California Department of Insurance – 2018
 | Contact(234) 567-8901jane.smith@example.comSan Francisco, CA 94101SkillsClient Relationship ManagementSales StrategiesClaims ProcessingPolicy AnalysisMarket ResearchNegotiationCommunication SkillsTime Management |