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| Michael Johnson | | |
| Summary  Highly experienced financial advisor with over 15 years of expertise in wealth management and financial planning for high-net-worth individuals. Proven ability to drive significant portfolio growth and enhance client relationships.  Work Experience  **Senior Financial Advisor Mar 2015 – Present**  XYZ Wealth Advisors New York, NY   * Increased firm’s assets under management by 40% through strategic client acquisition and retention initiatives. * Led a team of 5 advisors, mentoring junior staff and enhancing overall performance.   **Financial Consultant Jan 2010 – Feb 2015**  ABC Financial Planning New York, NY   * Developed and implemented comprehensive financial plans for clients, resulting in a 25% increase in client referrals. * Analyzed market trends to optimize client portfolios, achieving an average annual return of 12%.   Education Master of Business Administration (MBA) Jan 2009 *New York University**New York, NY* Bachelor of Science in Finance Jan 2006 *University of Pennsylvania**Philadelphia, PA*  certifications   * Chartered Financial Analyst (CFA) – CFA Institute – 2011 * Certified Financial Planner (CFP) – CFP Board – 2010 | Contact  (555) 123-4567  michael.johnson@example.com  New York, NY 10001  Skills  Wealth Management  Client Acquisition  Strategic Financial Planning  Market Analysis  Team Leadership  Regulatory Compliance  Investment Strategies  Client Relationship Management |