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| Sophia Williams | | |
| Summary  Senior personal shopper with over 10 years of experience in luxury retail and personal styling. Proven track record of building long-term relationships with clients and enhancing their shopping experiences. Expertise in market trends, product sourcing, and personalized service.  Work Experience  **Senior Personal Shopper Jan 2018 – Present**  Elite Shopping Service Chicago, IL   * Built and maintained a personal client base of over 150 clients, achieving a 95% retention rate. * Led a team of 5 personal shoppers, improving overall client satisfaction scores by 30% through training and development.   **Personal Shopper Mar 2012 – Dec 2017**  High-End Boutique Chicago, IL   * Increased annual sales by 40% through personalized client services and strategic upselling. * Organized exclusive shopping events, enhancing brand loyalty and attracting new clients.   Education Master of Business Administration Jan 2011 *University of Chicago**Chicago, IL*  certifications   * Certified Luxury Home Specialist – National Association of Realtors – 2019 | Contact  (555) 345-6789  sophia.williams@example.com  Chicago, IL 60601  Skills  Luxury Brand Knowledge  Client Retention Strategies  Team Leadership  Event Planning  Fashion Forecasting  Networking  Product Sourcing  Sales Analytics |